Short Talks on Publicity-No. 9

A manufacturer with a well organized plant, and a strong corps of clever salesmen is in fine position to sell goods-i. e., to place them.

But unless he can make the goods move off of the retailer's shelves after he has placed them there, he is compelled constantly to offer unusual inducements to the trade to secure re-orders. Properly applied advertising exerts a force which moves the goods not once but many times; and not only stimulates the consumption of his line but makes selling easier.

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VINCENNES POPULAR EXCURSIONS

B. & O. S-W. **NEXT SUNDAY.**

Leaves Union Station S:16 a. m Returning, arrives Union Station Olive and Sixth, Union Station.

YATES AT CAMP LINCOLN. Governor's Day Marked by Several Pleasing Functions.

REPUBLIC SPECIAL. Springfield, Ill., July 14.-Governor's Day at Camp Lincoln to-day brought with it the first touch of social life that the officers of the First Regiment have enjoyed during their week in camp.

A dinner was given at 6:30 o'clock this syening by Adjutant General Thomas W. Scott for the officers of the regiment. Af-ter the dinner a reception was held, and luring the hours of the reception a con-tert was rendered by the band. Many ruests were present.

The Governor was received just outside of the gate of Camp Lincoln this afternoon by Captain John V. Clinnin, and the members of the Governor's staff. As the Commander in Chief entered the camp a salute of seventeen guns was fired. He then reviewed the First Hattalion on the parade grounds after which he was escorted to his headquarters, where the officers paid their respects. Dress parade was at o'clook. The Governor was received just outside o'clock.

Most of the day was spent in tent drills.

The preliminary and instructive work was held in the company streets, while the drills proper were carried out on the parade grounds.

Receiver Asked for Rooming-House Daniel Prince applied to the Circuit Court yesterday for the dissolution of a partnership between him and David J. Hollopeter to conduct a rooming-house at No. 1559 Singleton avenue, and for the ap-pointment of a receiver. He alleges that Hollopeter denied to him his partnership rights and interfered with him in collect-ing rents due the firm.

NOTICE.

Marriage and Death Notices inserted in The Republic will be forwarded by telegraph to any one or all of the papers harned below for simultaneous publication, without extra charge, if a request to do so accompanies the copy. Notices received after midnight cannot be forwarded, however, until the next evening. Chicago Rec. Heraid. Burfalo Courier. Chicago Rec. Heraid. Burfalo Courier. Phila Public Ledger. Heston Globe. Pittsburgh Dispatch. Heston Globe. Pittsburgh Dispatch. Washington Post, Minneapolis Tribune. Providence Journal, Syracuse Post-Stand St. Paul Pioneer Press. Minneapolis Tribune. Previdence Journal.

Syracluse Post-Stand
St. Paul Pioneer Press

ard. Cleveland Plain Deale

DEATHS.

BRYANT-On Thursday, July 14, 1994, at 12:05 a. m., Josiah Bryant, beloved husband and father, aged 64 years. Funeral from residence, Webster Groves, Saturday, at 2:30 p. m.

GARBS—On Wednesday, July 15, 1904, at 5:25 p. m., Christopher Garbs, our beloved father, aged 89 years and 4 months. Funeral Friday, July 15, at 2:20 p. m., from family residence, No. 3513 North Twenty-third street. Friends and relatives invited to attend.

DRUMMOND—On Wednesday, July 12, 1994, at 2:30 o'clock p. m., John J., beloved husband of Mary E. Drummond (nee Tarpy). The functal will take place Saturday, 16th inst., at 5:30 a. m., from family residence. No. 14th North Eighth street, to St. Patrick's Chutch, thence to Calvary Cemetery. Friends are invited to attend. Decoased was a member of Century Court, No. 26, Tribe of Ben Hur.

HARVIE—On July 14, 1904, at his residence, No. 223 Washington avenue, Horace C. Harvie beloved husband of Catherine Harvie (new Mur-ray). Funeral from family residence, Sunday, July 17, at 9 a. m. interment in Bethania. Decased was a member of A. O. U. W. Cott Brilliante Lodge, No. 35; also Cookw Union. Chicago papers please copy.

HERTTER-On Thursday, July 14, 1994, at 19:15 a. m., Lena Hertter (nes Schenker), widow of Julius Hertter, saged 74 years 6 months and 2 days (born January 12, 1850). Funeral from No. 1815 Lafayette avenue, Sunday, July 17, at 1230 o'clock p. m. Relatives and friends invited.

INGENBOHS-Sudden's, on Monday morning, July II, 1994 at Lake Windsor, Horine, Jefferson County, Mo., Henry Ingenbohs, beloved atuaband of Mary Ingenbohs ence Begurs), in his forty-fifth year. Funeral from residence, No. 1323 Shemandoah street, on Friday, July 18, at 8:30 a. m., to SS. Peter and Paul's Church, thence to SS. Peter and Paul's Cemetery. Friends are invited.

LYONS-On July 14, 1994, at his residence, to 603 South Third street, Charles E. Lyons, ellowed husband of Oile Lyons. Funeral from seldence, Saturday, July 15, at 2 p. m. In-struction of the control o

MACKAY-On Wednesday, July 12, 1994, Eu-phrasia A. Mackay, daughter of the late W. G. and Caroline R. Pettus. Funeral services at the Cathedral Chapel, Maryland and Newstead ave-nues, Friday, July 16, at 9 a.m. Interment

MATSON-On Thursday, July 14, 1904, at 7:39 a. m., Harrison Matson, aged & years. Fur-seral on Saturday, July 16, at 3 p. m., from the family residence, No. 515 Kensington ave-nue. Interment private. Please omit flowers.

MURTFELDT-At his residence in Kirkwood, on Wednesday morning, July 11, after painful likess. Charies W. Murtfeldt, aged 87 years, Funeral from residence, Friday, at 8:30 p. m. NOLITE—On Wednesday, July 13, 1904, at 3 s. m. at Mount St. Rose Hospital, Johanna Frederick Emma Nolte (nee Reupke), after a long and lingering illness, at the age of 45 years and 3 months. Funeral at 2 p. m. Friday, July 15, from family residence, No. 537 Patton avenue, to St. Peter's Cemetery. Bereaved family: Sergeant Louis Nolte, husband, Arthur Nolte, Edna Nolte, Willia Nolte, Clara Nolte, Lillian and Georgie Nolte.

PARKER—On Wednesday, July 13, 1894, John W. Parker, son of Charles A and Suman A. Parker, aged 19 years. Funeral Friday, July 15, at 3 p. m., from First Congregational Church, Delmar, near Grand avenue. Interment private. Kindly omit flowers.

RAU—On Thursday July 14, 1804, at 11 a. m., after a lingering liness. Ferdinand, beloved usband of Henricita Rau. Funeral Saturday, luly 15, at 2 p. m., from residence, No. 2407 South Thirteenth street.

WRIGHT-On Wednesday, July 13, 1804, Ma-lida Wright, beloved wife of L. B. Wright of id Orchard, Mo. Funeral from residence to hurch of Our Holy Redeemer in Webster coves, Friday, July 15, at 5 p. m., thence to alway Cematery. Friends invited to attend.

WAGONER UNDERTAKING CO. 1127 OLIVE ST. Day or Night.

ONE FEDERAL JOB SOUGHT BY MANY

Vacancy in the Revenue Service of the Springfield District Causes Trouble.

SENATOR CULLOM IN DEMAND.

Hungry Office-Seekers Dog the Footsteps of Those Likely to Have Influence at Washington.

REPUBLIC SPECIAL. Chicago, Ill., July 14.-There is a warm fight for the vacancy in the Internal Revenue Service occasioned by the death of Collector L R. Mills of Decatur, who had charge of the Springfield district. The district includes the central counties of the State from Iowa to Indiana, and the salary and emoluments are about \$5,000 a year. The duties of the office do not necessitate the constant attendance in the office of the Collector, and therefore it is regarded as one of the best plums in the Federal pantry. The district includes the Republican congressional districts of Congressmen Cannon, Warner, March, Graff and Sterling, but it is conceded that the United States Senators, Cullom and Hopkins, will have more to do in naming the Collector than any other combination. Inas much as Senator Culom's term expires first, it is regarded as certain that Senstor Hopkins will defer to Mr. Cullom's wishes to a great extent.

The Senators are being pursued from post to pillar by a score of candidates for the office, and it is believed that they will announce their choice within a week or ten days, in order to preserve their health. Both Senators absolutely refuse to discuss the names under consideration. A faint idea of the perplexing problem Senator Cullom faces may be had when it is known that within the revenue district are located in whole or in part ten senatorial districts, from each of which a State Senator is to be elected this year who will have a vote in the General Assembly when Senator Cullom's term expires. Mr. Cullom wants the votes of every one of these State Senators in the Republican caucus, if his party elects all of them, and it certainly will elect a majority.

Republican caucus, if his party elects all of them, and it certainly will elect a majority.

Among the candidates for the place are the following: Attorney Frank C. Roby of Decatur, who two years ago organized Macon County for the Yates-Hopkins faction and swept the opposition off the map for the time being. Mr. Roby is an able lawyer and a popular and forceful leader. His clances ought to be excellent. There are half a dozen from Macon County, however, and Colonel Clokey, the idol of the laboring men. Is working harder than any of them. He is understood to have the indorsement of Congressman Warner, who visited Chicago last Tuesday in the interest of Clokey. Colonel Clokey himself was on the ground yesterday. Another Macon County statesman who is not a candidate, but who is regarded as a strong rival to all the others, is Hugh Crea, whose close personal friendship for Senator Culliom extends back for half a century. He is understood to be willing to accept the place.

Doctor Josiah Robbins of Quincy, an-

understood to be willing to accept the place.

Doctor Josiah Robbins of Quincy, another old-time leader in the party and still a power in the State, is a candidate. Senator Martin B. Bailey of Danville, a young man who was a protege of Congressman Cannon for years, believes he could fit the place. Representative Homer J. Tice of Greenview, Menard County, is a hot favorite among the friends of Speaker Sherman, and if he can convince Mr. Cullom that he can get a good-sized wedge in the State combination, now composed of Yates, Sherman, Deneen and Hamiln, he will land the prize. Tice was Sherman's chief lieutenant in the recent campaign and Sherman sets great store by him. If Sherman thinks enough of Tice to enter into a contract to deliver a bunch of legisinto a contract to deliver a bunch of legis-lators in 1967 to Cullom in the caucus, and can convince Cullom that he can and will do it, why, Mr. Tice is as good as ap-

can convince Cullom that he can and will do it, why, Mr. Tice is as good as appointed.

William J. Butler, of Springfield formerly with Yates and the Statehouse ring, now nibbling dry stubble on the outskirts of both reservations, it said to be after the place. Butler is a born politician, and can accompilsh a great deal where nothing is expected. It always has been understood that the Federal crowd would take care of Mr. Butler somewhere, sometime with an office that was dignified and lucrative, in keeping with his value as a party worker. Representative Cicero J. Lindly of Greenville is another candidate, apparently with small chances of success.

Diward C. Perkins of Lincoln is a different proposition. He wants the job, and his services to the Federal crowd have been so recent and so welcome that it is believed he will come near landing it. Mr. Perkins was a delegate to the recent national convention, and with his colleague, Hammers, of Woodford, furnished the majority by which the Yates-Denen-Hamilin-Sherman faction were defeated. Perkins and Hammers stood by Cullom for chairman of the delegation and also behind the entire Cullom slate. A change of two votes would have given Yates control.

Judge Asa Mathews of Pittsfield is being held in the background as a com-Judge Asa Mathews of Pittsfield is being held in the background as a com-promise candidate, and the best guessers are disposed to land on him as the most

TRAIN WRECK AT PARIS, MO.

winner.

Wabash Fireman Maxwell May Die of Injuries.

Paris, Mo., July 14 .- A through Wabash freight train plunged into a local train in the M., K. & T. yards at Paris this afternoon.

Fireman Maxwell of Wabash engine No.
215 jumped just before the collision, but
was seriously injured and may die.

Asks Dissolution of Partnership. Nathan Cohen filed suit in the Circuit Court yesterday against Joseph Hirsh-Court yesterday against Joseph Hirsh-stein, to have dissolved a World's Fair plumbing partnership between them, un-der which they did \$40,000 worth of work, on which the profits were \$12,000. He also asks that a receiver be appointed, it is stated. Cohen alleges that Hirshstein col-lected most of the money due the firm and denied him access to the books. The profits were to be divided equally.



Green or Black AS SERVED AT THE

WORLD'S FAIR

DECIDES AGAINST MOBILE AND OHIO

Interstate Commerce Commission Holds That Rates on Grain to Certain Points Should Be Reduced.

REPUBLIC SPECIAL. Washington, July 14.—The Interstate Commerce Commission, in an opinion by Commissioner Yeomans, announced its de cision in the case of the Aberdeen Group Commercial Association against the Mobile and Ohio Railroad Company. The points of the decision are as fol-

The defendant carrier is justified in The defendant carrier is justified in making a lower scale of charges on freight articles from St. Louis, East St. Louis and Cairo to Mobile, Aia, and Meridian, Miss., than for the shorter distances to Tupelo, Aberdeen, Columbus, West Point and Starkville, Miss., by actual and controlling competition which creates substantial dissimilarity in the circumstances and conditions affecting transportation.

stances and conditions affecting tation.

The defendants rates on freight articles generally from St. Louis, East St. Louis and Cairo to Tupelo, Aberdeen, Columbus, West Point and Starkville are not found as a whole to be reasonable and just, nor, on the other hand, to be altogether unreasonable, but upon the facts of the case its rates upon grain and grain products are unreasonable, unjust and uniawful, and should be reduced.

COLONIZATION COMPANY FORMED. Work Will Be Directed Toward Points in Southwest.

REPUBLIC SPECIAL. At a meeting of twenty of the most prominent members of the Frisco System Land and Immigration Association in the

Land and Immigration Association in the offices of the association, Prisco building, yesterday afternoon, the Southwestern Colonization Company was organized, with a capital stock of \$50,000, and will be incorporated under the laws of Missouri. The purposes of this company are to encourage the settlement and colonization of Southwestern lands.

A. M. Coffman of Carmen, Ok., was elected president of the company and S. P. Brundage of St. Louis as general manager. John S. Callaway of Quanah, Tex., was chosen first vice president, Eli Howell second vice president, Willard Frommer secretary and treasurer. The Executive Board is comprised of the following: A. M. Coffman, S. P. Brundage, W. R. Draper, A. M. Coons and E. H. Perry.

The work of the company will be directed toward the Southwest, mainly in Oklahoma, Texas and the Indian Territory.

SUITS AGAINST SCALPERS.

Injunction Asked to Restrain Dealers in Nontransferable Tickets. The Chicago and Alton Railway Com-pany filed suit in the Circuit Court yesterday to restrain certain ticket brokers from dealing in the return portion of nontrans-

dealing in the return portion of nontransferable tickets.

The defendants are: Wasserman & Co.;
Schubach & Sugg; Union Ticket Agency;
John S. Cook and Abe Fergenbaum; International Tourist Ticket Agency; National
Ticket Agency, also Travelers Union
Office and City Ticket Office; American
Travelers' Ticket Office; Gildersleeve
Ticket Agency; Missouri Ticket Agency;
John B. Pugh & Co.; Peerless Ticket Office;
City Ticket Agency; Association
Ticket Office; Moses Lazarus and J.
Schulte; John O'Neil, Thomas Skidmore,
Joseph J. Caffrey and E. Ackerman.

Tailor Says He Sold Bonds.

St. Paul, Minn., July 14.-William Stine, who was chief clerk to General Stine, who was chief clerk to General Manager Walter A. Scott of the Omaha Railroad, until the latter part of June, and who was arrested yesterday on a charge of having stolen \$5,000 worth of Southern Pacific Railroad bonds from the office of the late general manager, has been held in the United States District Court in the sum of \$5,000. James J. Murphy, a tailor of this city, employed by Stine, says he sold the eight bonds as agent for Stine.

Double Track Kansas Division. Omaha, Neb., July 14 .- Authoritative ancouncement was made at Union Pacific eadquarters to-day that the Kansas Dineacquarters to-day that the Kansas Di-vision of that road will be double-tracked from Kansas City to Topeks at once. The material has all been ordered and part of it is on the way from the steel mills. The construction work will begin in about six weeks. The additional track on the Kan-sas division is being built to accommodate the increased traffic occasioned by the Rock Island road using the tracks into Kansas City.

Another Postponement.

New York, July 14 - Another adjour ment for one week was taken to-day by the stockholders' meeting of the Northern Pacific Railway, which has been post-poned from time to time since last No-vember on account of the pending North-ern Securities litigation.

SAYS FUTURE OF RACE

National Association of Negro Wom en to Hold the Last Session of the Convention To-Day.

"The finger of scorn has been pointed toward the women of our race since the first shipload of negroes was brought to America. It is through them that we have been looked down on by the nations of the earth, and it is through them that our redemption must come," said the Reverend Doctor J. G. Stevens, pastor of the end Doctor J. G. Stevens, pastor of the Negro Central Baptist Church of St. Louis, in his address before the National Assoria-tion of Colored Women yesterday in St. Paul's A. M. E. Church. "Our mothers are the ones on whom the future of our race rests, and there were never truer words than 'The hand that rocks the cradle is the hand that rules the world."

Several members of the association made short speeches at the afternoon session.

At the evening session last night addresses were made by Mrs. Martha L. Harrison, president of the St. Louis Federaction; Mrs. Carrie W. Clifford, president of the Ohlo State Federation; Mrs. Ida Joyce Jackson, president of the Colorado State Federation, and Mrs. Roberts Dunbar, president of the Rhode Island Federation. ation.

This is the last day of the convention and new officers for the association will be

FARMERS ABANDON MAN HUNT.

Kirkwood Authorities Arrest Suspect in Sleisner Case.

The man hunt in St. Louis County for the assailant of Rosie Sleisner has been abandoned, at least for the present. The angry farmers in the vicinity of the assault say they will resume the search probably to-day, although the majority of them are now convinced that the man has

them are now convinced that the man has succeeded in escaping.

The Marshal of Kirkwood believed yesterday that Miss Sleisner's assailant was in that town, as he located a person who answered the description. He sent Will House, his deputy, to Sappington to get the young woman and have her try and identify the suspect before he was taken into custody, but the deputy had not returned late last night.

FOUGHT OVER CAN OF BEER. James Collins Arrested, Charged With Shooting Two Men.

James Collins, better known among his associates as "Jimmy the Rat," was ar-rested last night, charged with shooting Ed Curran of Lexington, Ky., and John Holmes, living at No. 206 South Ninth stret. The shooting occurred in an alley in the rear of No. 3715 North Twentieth

WHOLESALE FROM

THE C. F. BLANKE CO.,
DAVID G. EVANS & CO.,
WM. SCHOTTEN & CO.,
STEINWENDER, STOFFREGEN CO. prosecuting witness. Miller is 18 years old, and recently came from Jefferson County and obtained He took the suit to a secondhand dealer on Morgan street, and sold it for \$1. The St. Louis police recovered it.



JULY 16, 17 and 18.

World's Fair Visitors May Take Sleeping Car and Buy Tickets at Wabash World's Fair Station.

City Ticket Office, Eighth and Olive.

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STOLE AN OLD WEDDING SUIT.

Martin Miller Fined and Sen

tenced to Jail.

For stealing the wedding suit of a St.

Louis County octogenarian, who had pre-

served it as a sacred treasure for the last

half century, Martin Miller will have to

serve ninety days in the Clayton Jail, in

The sentence was imposed by Justice Jacobi in Kirkwood. Antonie Baker, who

lives just south of Kirkwood, was the

employment from a neighbor of Baker's.

addition to paying a \$25 fine.

WILLIAM F. HOMES, H. J. DIEKNEITE, President.

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Stopping at Bismarck, De Lassus, Knob Lick and Mine La Motts, in both directions. Trains leave Union Station \$20 a. m.; returning arrive at St. Louis 10:39 p. m. Tickets, Sixth and Olive st. and excursion agents Union Station

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Irish Industrial Exhibition on the Pike Grand display of laces, lineas, art and industrial products. Relics of famous Irishmen, Ireland's own band. Performances in theater 2, 4, 7:45 and 9:15 p. m.

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FEATURE

OF THE

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